

# Transactions by Product

## Secondary Offerings



KPN, Netherlands  
€4.0 bn, Follow-on



Mostostal Warszawa, Poland  
US\$30 mm, GDR Offering



ISS, Denmark  
US\$400 mm, Follow-on



Lasmo, UK  
£180 mm, Follow-on



South African Breweries, SA  
US\$560 mm, London Listing



Ceske Radiokomunikace, Czech Republic  
US\$135 mm, GDR Offering



BRE Bank, Poland  
US\$100 mm, Rights Issue



British Land, UK  
£220 mm, Follow-on



Sanlam, S. Africa  
US\$730 mm, Demutualisation



Kredyt Bank PBI, Poland  
US\$60 mm GDR Offering



Billiton, S. Africa  
US\$1.6 bn, IPO/London Listing



SmarTone, HK  
US\$30 mm, Follow-on



Portugal Telecom, Portugal  
US\$1.9 bn, Follow-on



VSNL, India  
US\$530 mm, GDR Offering



Yantai Changyu Pioneer Wine, China  
HK\$286 mm, Placing of B Shares



Guoco Land Limited, Hong Kong (SAR)  
China, HK\$1,368 mm, Rights Issue



Lei Shing Hong Ltd, Hong Kong (SAR)  
China, HK\$1,544 mm, Rights Issue



Gandel Retail Trust, Australia  
A\$154 mm, Rights Issue



Shanghai Tyre and Rubber Co Ltd, China  
RMB\$1.3 bn, Share Placement



China Textile Machinery Stock, China  
RMB\$280 mm, Share Placement



Shanghai Vacuum Electron Device, China  
RMB\$420 mm, Share Placement



The Ka Wah Bank Ltd, Hong Kong (SAR),  
China, HK\$1,255 mm, Share Placement



CNPC Ltd, Hong Kong (SAR), China  
HK\$456 mm, Follow-on



Espirit, Hong Kong (SAR), China  
HK\$630 mm, Follow-on



Shanghai Rubber Belt Co Ltd, China  
RMB\$25 mm, Share Placement



SHL Consolidated Berhad, Malaysia  
RM23 mm, Share Placement



Fosters Brewing Group, Australia  
A\$1,536 bn, Follow-on



Komatsu Indonesia, Jakarta  
Rph11,934 mm, Share Placement



Westfield Property Trust, Australia  
US\$250 mm, Follow-on